



Case Study: Ocean Partners

Global reach 24x7x 365 Ocean Partners UK Limited (worldwide locations)

Ocean Partners buys and sells copper, lead and zinc raw materials around the world. Based in Maidenhead, they also have offices in Connecticut and Hong Kong, plus a number of small satellite offices.

Pro Drive iT started working with Ocean Partners in 2005, shortly after a management buyout. Our first task was to source hardware and connect the UK office to a central server in California.

"It all went very well indeed," says Paul Smith, Finance Director at Ocean Partners. "Pro Drive iT came in over the weekend and got everything up and running."

Worldwide co-operation

The next stage was to plan Ocean's long-term IT strategy, moving to a worldwide distributed network. Pro Drive iT helped plan the structure, and worked closely with the company's US technology partner.

"Pro Drive iT made some very proactive suggestions," says Smith, "and the great thing is that they were on the same mental page as the people in the US. They had no difficulty at all working together."

A plan for the future

As the migration continues from central to distributed servers, Pro Drive iT constantly monitors performance to make sure everything runs smoothly. And we provide onsite and remote support to handle any technology issues.

Other successes have included an office move along with the adoption of our 24x7 support service to cover Ocean Partners IT infrastructure worldwide. "The office move was a great success," says Smith, "And the support and customer service provided by Pro Drive iT is first class"

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Paul Smith,
Finance Director,
Ocean Partners



Ocean Partners

- Workstations world-wide
- Windows Server 2003 platform
- Wide-area network using VPN technology
- Exchange Server 2003 e-mail infrastructure
- Remote and on-site support
- Terminal Services solution for mission critical systems
- Comprehensive 24x7 Support Contract