



Accountex IT benchmarking results

Thank you for visiting the Pro Drive IT stand during Accountex. We had a very busy but enjoyable two days and were very humbled by the interest shown in Pro Drive and our services. We hope you also had a productive and informative time. You are receiving this because you completed our IT benchmarking survey.

A REMINDER OF WHAT THE IT BENCHMARKING SURVEY IS

- ✓ Pro Drive have a unique model to help firms benchmark and improve the performance of their IT.
- ✓ The Accountex survey condenses our detailed assessment into tech jargon free 5-minute survey.
- ✓ You will have received a report by email with your score, areas of risk and some recommendations.
- ✓ The report covers the following areas:



Cyber Security

Keeping your business cyber secure is a critical part of risk management for your business. Increasingly, having cyber security risks will limit your ability to win new business and increase your running costs.



Business Continuity

Having downtime in your business costs money but can also affect your reputation as a reliable supplier. Robust business continuity planning reduces this risk and prevent permanent damage to your firm from an unexpected event.



Budget and Spend

Technology is a significant item of spend for businesses so it is essential to run a well controlled IT budget to ensure you don't waste money and receive the best return on investment.



Service

A well structured and measured service is essential to ensure changes are delivered on time, issues addressed quickly and ultimately that your staff are happy with their IT experience.



Productivity

Finding and retaining good staff is tough. So its important you get the most from your workforce. Technology is a key to improving productivity so as technology develops you should be using it to ensure your team become continually more productive.



Insights

What gets measured gets done. Without clear eyes on your business, you may be missing hidden problems and not seeing opportunities to improve. Modern business systems have amazing reporting capability and if you are not using it, you will be losing out to competitors who are.



Strategy

Technology when adopted properly is becoming, if not already is, the biggest differentiator between businesses. By not having a strategy, you will be left behind.

WHAT DO THE SCORES MEAN?

We grade scores Red / Amber / Green according to the following IT Maturity levels:

Colour	IT Maturity Level	Score range
Red	Basic	0-39
Amber	Average	40-74
Green	Mature	75-100

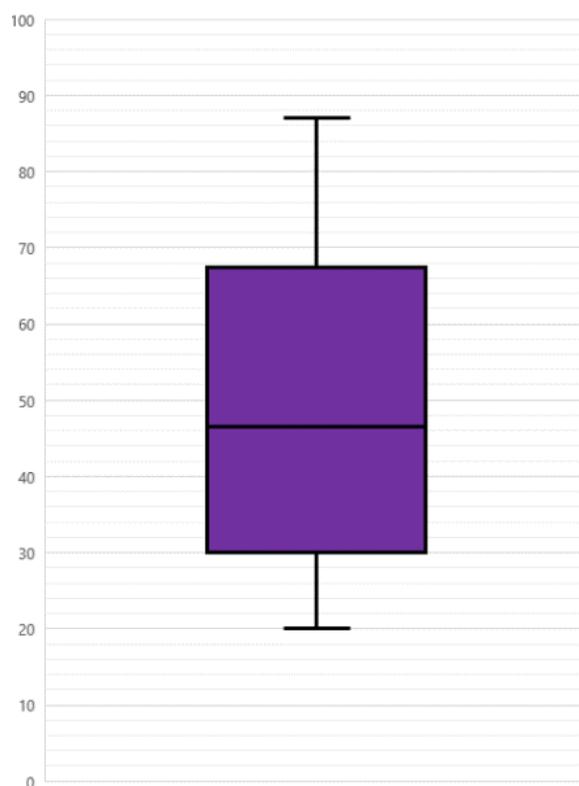
Most Accountancy practices with 10-50 staff fall in the 45-60 range. Firms with 50-100 staff normally have a higher level of maturity and are usually found in the 65-80 range.

WHAT WERE THE ACCOUNTEX RESULTS?

We had a wide variety of firms completing the survey, from sole practitioners to businesses with just under 100 staff. The highest score was 87 (interestingly from a smaller firm) and the lowest was 20. The average score was 49.5 and the median 46.5. Your score will be in the email accompanying this document.

A BIT MORE ABOUT PRO DRIVE

- Pro Drive IT provides IT Support, IT Strategy and Cyber Security services to SME Accountancy firms.
- Our unique IT Maturity Framework translates IT into data and risks so business leaders can make informed IT decisions without technical knowledge.
- We use the IT Maturity Framework to help create IT roadmaps for our clients.
- We operate a customer serviced focused approach and have a world class Net Promoter score of 89 for client feedback.
- We have over 25 years of providing IT services to the Accountancy profession.



Contact us on 0330 124 3599

Email: hello@prodriveit.co.uk

To redo the survey go to: <https://prodriveit.uk/startsurvey>

